

**2018 EXHIBIT S – 2 SCSHFDA PRIMARY MARKET AREA ANALYSIS SUMMARY:**

Development Name: \_\_\_\_\_ Total # Units: \_\_\_\_\_  
 Location: \_\_\_\_\_ # LIHTC Units: \_\_\_\_\_  
 PMA Boundary: \_\_\_\_\_  
 Development Type:  Family  Older Persons \_\_\_\_\_ Farthest Boundary Distance to Subject: \_\_\_\_\_ miles

**RENTAL HOUSING STOCK (found on page \_\_)**

Type	# Properties	Total Units	Vacant Units	Average Occupancy
All Rental Housing				%
Market-Rate Housing				%
Assisted/Subsidized Housing not to include LIHTC				%
<b>LIHTC (All that are stabilized)*</b>				%
Stabilized Comps**				%
Non-stabilized Comps				%

\* Stabilized occupancy of at least 93% (Excludes projects still in initial lease up).

\*\* Comps are those comparable to the subject and those that compete at nearly the same rent levels and tenant profile, such as age, family and income.

Subject Development					Adjusted Market Rent			Highest Unadjusted Comp Rent	
# Units	# Bedrooms	Baths	Size (SF)	Proposed Tenant Rent	Per Unit	Per SF	Advantage	Per Unit	Per SF
				\$	\$	\$	%	\$	\$
				\$	\$	\$	%	\$	\$
				\$	\$	\$	%	\$	\$
				\$	\$	\$	%	\$	\$
				\$	\$	\$	%	\$	\$
<b>Gross Potential Rent Monthly*</b>				\$	\$		%		

\*Market Advantage is calculated using the following formula: (Gross Adjusted Market Rent (minus) Gross Proposed Tenant Rent) (divided by) Gross Adjusted Market Rent. The calculation should be expressed as a percentage and rounded to two decimal points. The Rent Calculation Excel Worksheet must be provided with the Exhibit S-2 form.

**DEMOGRAPHIC DATA (found on page \_\_)**

	2010	2017	2020
Renter Households	%	%	%
Income-Qualified Renter HHs (LIHTC)	%	%	%
Income-Qualified Renter HHs (MR)	%	%	%

**TARGETED INCOME-QUALIFIED RENTER HOUSEHOLD DEMAND (found on page \_\_)**

Type of Demand	50%	60%	Market-rate	Other: __	Other: __	Overall
Renter Household Growth						
Existing Households (Overburd + Substand)						
Homeowner conversion (Seniors)						
Other:						
Less Comparable/Competitive Supply						
<b>Net Income-qualified Renter HHs</b>						

**CAPTURE RATES (found on page \_\_)**

Targeted Population	50%	60%	Market-rate	Other: __	Other: __	Overall
Capture Rate						

**ABSORPTION RATE (found on page \_\_)**

Absorption Period \_\_\_\_\_ months